EXTERNAL COMMUNITY

AUGUST 2019

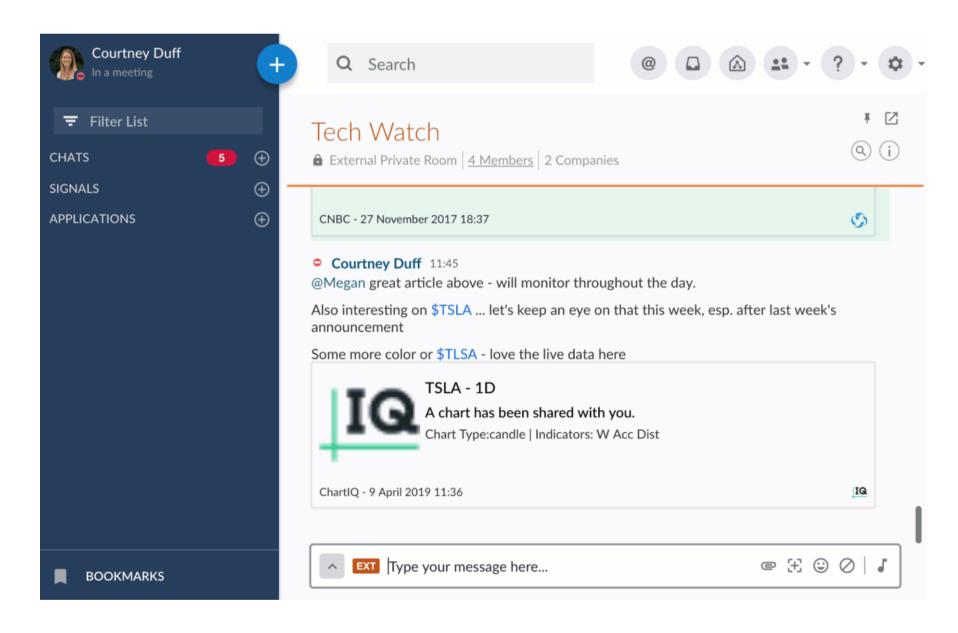
Automate RFQ Negotiation For Buy-Side and Sell-Side Desks

Trading OTC derivatives is often a slow process for both buy and sell-side desks. Most firms don't have an automated RFQ negotiation process and still use legacy chat, email, and phone to trade OTC derivatives. Symphony addresses these challenges with SPARC, a solution that provides structure, efficiency, openness, and compliance. SPARC leverages existing secure Symphony chat rooms for buy-side traders to easily create RFQs and for sell-side to acknowledge, negotiate and accept the RFQ terms.

Read more about SPARC in a recent article published by Markets Media.

Visit our website to learn more about SPARC and other new solutions Symphony offers.

Pro-Tip: Save Important Messages with Bookmarks



Bookmarks are perfect to save messages for reminders, research or simple to-do lists. To bookmark messages:

- 1. Hover over the message and click ... in the upper right-hand corner
- 2. Click Bookmark
- 3. Navigate to the Bookmarks tab at the bottom of your left-hand navigation

Additionally, you can add notes, sort bookmarks, or search for content by keywords or tags. Remove any bookmark by clicking "Unbookmark".

For more tips & tricks, visit our **Help Center**.

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Registration is Open for Symphony Innovate 2019

Join over 600 executives and technology experts from around the world to discover how to streamline secure collaboration, connect information systems, and automate workflow across regulated industries. Symphony Innovate 2019 will be on October 3, 2019 in New York, and is an invite-only event. Please contact your representative for registration information. Read More.

Prior to the event, we will be hosting multiple hackathons where teams can compete to develop workflows across their organization. Sign up your team today!

Symphony Innovation Award 2019

Last year we recognized Vorto, J.P. Morgan, and BlackRock as the recipients of our <u>Innovation Award</u>. This year, at Symphony Innovate 2019 in New York, winners will be selected for their contribution to streamline the trading lifecycle in the pre-trade, execution, and post-trade stages. If your firm has created a cutting-edge app or bot, <u>nominate it</u> for the Symphony Award today.

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430,000+ professionals across 405+ firms are part of the Symphony Community:

Recently joined:





What content tags are suggested this week?

Recurring	Current Events	Suggested This Week
#hawkish #house #global #inflation #jobs #pricing #IRAs #millenials #taxes #gains #brexit #MIFID	#AI #bitcoin #IOI #LOI #data #regulators #digitaltransformation #bigdata #brexiteers	#EU #globaltrading #centralbank #taxreforms #RegTech #Russia #innnovation #digital #twitter #putin #tariffs

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WILLIAM O'NEIL+CO.



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- Coming Soon

EQUITIES

BUY-SIDE	Amers	EMEA	Asia
Alger	•		
Alliance Bernstein	•	•	•
Amundi		•	•
Aptigon Capital	•	•	•
Artisan Partners	•	•	
BNP Paribas AM		•	
Boston Company	•		
Boston Partners	•		
BTG Pactual	•	0	
Challenger			•
Citadel	•	•	•
Comgest		•	
CPP Investment Board	•	•	•
Deerfield	•		
Driehaus Capital Management	•		
DWS	•	•	•
Ebisu Capital			•
Empirical Capital	•		
EFG Bank International		•	•
Exane AM		•	
Colonial First State Investments		•	•
Forsyth Barr			•
Fulcrum AM		•	
GAMA	•	•	•
Global Macro Cycle Partners		•	
Jane Street	•	•	•
Jefferies	•	•	•
Kingdon Capital	•	•	
Liberty Mutual	•		
Luminus Management	•		
Lyxor		•	
Maverick	•		
Mendon Capital	•		
Monarch Partners	•		
Norges Bank	•	•	•
Öhman J:or Fonder		•	
Ostrum AM		•	
Perpetual			•
QuantPort		•	
Redwood Peak			•
Schroders		•	
Spitfire Asset Management			•
Surveyor Capital			
Swiss-Asia Financial			•
Sycomore AM		•	· ·
T. Rowe Price	•	•	•
Ultumus			
Vontobel AM			•
Wells Fargo AM	•		
wells raigo AM			

	EQUITIES		
IDBs and Exchange Houses	Amers	EMEA	Asia
AFS Equity & Derivatives B.V.		•	
Bay Crest Partners	•		
BGC	•	•	
BTIG	•		
Hong Kong Exchanges and Clearning Ltd			•
Kyte Broking		•	
Marex Spectron		•	
Meridian Equity Partners	•		
MKM Partners	•		
Morgans Financial			•
OTCex	•	•	
TP ICAP	•	•	•
Tradition	•	•	
Virtu	•	•	•
WallachBeth	•		
Weeden & Co	•		

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	EQUITIES		
SELL-SIDE	Amers	EMEA	Asia
ABG Sundal Collier		•	
Arctic Securities	•	•	
Banque Pictet		•	
BofA Merrill Lynch	•	•	•
Barclays	•	•	
Berenberg	•	•	
BNP Paribas	•	•	•
BNY Mellon	•	•	•
BTIG	•		
CIMB			•
Citi	•	•	•
CLSA	•	•	•
CM CIC	•	•	•
Credit Agricole	•	•	•
Credit Suisse	•	•	•
Danske Bank		•	
Davy Group	•	•	•
Deutsche Bank	•	•	•
Dinosaur Merchant Bank		•	
Exane BNP Paribas		•	
Equinet		•	
Global Prime Partners		•	•
Goldman Sachs	•	•	•
Haitong International			•
HSBC	•	•	•
Intertrader		•	
Jefferies	•	•	•
JonesTrading	•		
JP Morgan	•	•	•

Kempen and Co N.V.

Kepler Cheuvreux Liberum Linear MainFirst Bank Mariana Capital MCAP LLC Mizuho Securities MKM Partners Morgan Stanley Natixis Nomura Numis ODDO BHF Raymond James RBC Redburn Societe Generale Stifel Tradition UBS VCM Wells Fargo William Blair XP		EQUITIES		
Liberum Linear MainFirst Bank Mariana Capital MCAP LLC Mizuho Securities MKM Partners Morgan Stanley Natixis Nomura Numis ODDO BHF Raymond James RBC Redburn Societe Generale Stifel Tradition UBS VCM Wells Fargo William Blair	SELL-SIDE	Amers	EMEA	Asia
Linear MainFirst Bank Mariana Capital MCAP LLC Mizuho Securities MKM Partners Morgan Stanley Natixis Nomura Numis ODDO BHF Raymond James RBC Redburn Societe Generale Stifel Tradition UBS VCM Wells Fargo William Blair	Kepler Cheuvreux		•	
MainFirst Bank Mariana Capital MCAP LLC Mizuho Securities MKM Partners Morgan Stanley Natixis Nomura Numis ODDO BHF Raymond James RBC Redburn Societe Generale Stifel Tradition UBS VCM Wells Fargo William Blair	Liberum	•	•	
Mariana Capital MCAP LLC Mizuho Securities MKM Partners Morgan Stanley Natixis Nomura Numis ODDO BHF Raymond James RBC Redburn Societe Generale Stifel Tradition UBS VCM Wells Fargo William Blair	Linear		•	
MCAP LLC Mizuho Securities MKM Partners Morgan Stanley Natixis Nomura Numis ODDO BHF Raymond James RBC Redburn Societe Generale Stifel Tradition UBS VCM Wells Fargo William Blair	MainFirst Bank	•	•	
Mizuho Securities MKM Partners Morgan Stanley Natixis Nomura Numis ODDO BHF Raymond James RBC Redburn Societe Generale Stifel Tradition UBS VCM Wells Fargo William Blair	Mariana Capital		•	
MKM Partners Morgan Stanley Natixis Nomura Numis ODDO BHF Raymond James RBC Redburn Societe Generale Stifel Tradition UBS VCM Wells Fargo William Blair	MCAP LLC	•		
Morgan Stanley Natixis Nomura Numis ODDO BHF Raymond James RBC Redburn Societe Generale Stifel Tradition UBS VCM Wells Fargo William Blair	Mizuho Securities	•		
Natixis Nomura Numis ODDO BHF Raymond James RBC Redburn Societe Generale Stifel Tradition UBS VCM Wells Fargo William Blair	MKM Partners	•		
Nomura Numis ODDO BHF Raymond James RBC Redburn Societe Generale Stifel Tradition UBS VCM Wells Fargo William Blair	Morgan Stanley	•	•	•
Numis ODDO BHF Raymond James RBC Redburn Societe Generale Stifel Tradition UBS VCM Wells Fargo William Blair	Natixis	•	•	•
ODDO BHF Raymond James RBC Redburn Societe Generale Stifel Tradition UBS VCM Wells Fargo William Blair	Nomura	•	•	•
Raymond James RBC Redburn Societe Generale Stifel Tradition UBS VCM Wells Fargo William Blair	Numis		•	
RBC Redburn Societe Generale Stifel Tradition UBS VCM Wells Fargo William Blair	ODDO BHF		•	
Redburn Societe Generale Stifel Tradition UBS VCM Wells Fargo William Blair	Raymond James	•		
Societe Generale Stifel Tradition UBS VCM Wells Fargo William Blair	RBC	•	•	•
Stifel Tradition UBS VCM Wells Fargo William Blair	Redburn	•	•	•
Tradition UBS VCM Wells Fargo William Blair	Societe Generale	•	•	•
UBS VCM Wells Fargo William Blair	Stifel	•	•	•
VCM Wells Fargo William Blair	Tradition	•	•	
Wells Fargo • • • William Blair •	UBS	•	•	•
William Blair	VCM		•	
	Wells Fargo	•	•	•
XP •	William Blair	•		
	ХР	•		

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	FICC		
BUY-SIDE	Amers	EMEA	Asia
Alliance Bernstein	•	•	•
Amundi		•	•
Ardea IM			•
BNP Paribas AM		•	
BTG Pactual	•	•	
Citadel	•	•	•
CPP Investment Board	•		
DWS	•	•	
Fulcrum AM		0	
GAMA	•	•	•
Gelber	•	•	•
Global Macro Cycle Partners		•	
Jane Street	•	•	•
Jefferies Investment Advisors	•	•	•
JP Morgan AM	•		
Liberty Mutual	•	•	•
Lyxor		•	
Ostrum AM		•	
öhman J:or Fonder		•	
Redwood Peak			•
R & R Commodities	•		
Schroders		•	
Swiss-Asia Financial			•
Sycomore AM		•	
T. Rowe Price	•	•	•
Wells Fargo AM		•	

	FICC		
IDBs and Exchange Houses	Amers	EMEA	Asia
AFS Equity & Derivatives B.V.		•	
Dinosaur Securities	•		
Hong Kong Exchanges and Clearning Ltd			•
OTCex	•	•	
TP ICAP	•	•	•

	FICC		
SELL-SIDE	Amers	EMEA	Asia
ABG Sundal Collier		•	
ANZ	•	•	•
Arctic Securities		•	
Banque Pictet		•	
BofA Merrill Lynch	•	•	•
Barclays	•	•	•
BGC		•	
BNP Paribas	•	•	•
BNY Mellon	•	•	•
BTIG	•		
Citi	•	•	•
Credit Agricole	•	•	•
Commerzbank	•	•	
Credit Suisse	•	•	•
Danske Bank		•	
Davy Group	•	•	•
DCA	•	•	•
Deutsche Bank	•	•	•
Dinosaur Merchant Bank		•	
Global Prime Partners		•	
Goldman Sachs	•	•	•
HSBC	•	•	•
JP Morgan	•	•	•
Kepler Cheuvreux		•	
Linear		•	
Mizuho Securities	•		
Morgan Stanley	•	•	•
Natixis	•	•	•
NatWest Markets		•	
Nomura	•	•	•
ODDO BHF		•	
Raymond James	•		
RBC	•	•	•
Santander CIB		•	
SMBC Nikko			•
Societe Generale	•	•	•
Stifel	•	•	•
UBS	•	•	•
VCM		•	
Wells Fargo	•	•	•
XP	•		

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OPERATIONS BUY-SIDE ABC Arbitrage AM Alliance Bernstein Aptigon Capital Amundi Ardea IM BlackRock **BNP Paribas AM Brevan Howard BTG Pactual** DWS **GAMA Colonial First Time Investments Fulcrum AM** Ostrum AM Redwood Peak Schroders Spitfire Asset Management Susquehanna Investment Group **Surveyor Capital** T. Rowe Price Vontobel AM

IDBs and Exchange Houses Amers EMEA Asia

B3

OPERATIONS SELL-SIDE ANZ **BofA Merrill Lynch Barclays** Berenberg BGC **BNP Paribas BNY Mellon** Citi **Credit Agricole** Commerzbank **Crown Jewels** DCA Danske Bank **Davy Group Deutsche Bank Dinosaur Merchant Bank Goldman Sachs HSBC** Jane Street JP Morgan **Kepler Cheuvreux** Liberum Mizuho Securities Nomura Numis **RBC** Redburn Société Générale **UBS** Wells Fargo ΧP

TECH & PARTNERS				
Data Analytics	Market Data/ Content	Financial Ops	EMS/OMS	
Alpaca	Blue Fire Al	AccessFintech	СМА	
ChartIQ	В3	IHS Markit	FactSet	
Fintech Studios	ChartIQ	iSiD	Flextrade	
Infront	Dow Jones	DTCC		
KoyFin	FactSet			
TraderWave	IHS Markit			
	ltiviti			
	iPushPull			
	Market Earlybird			
	MDX			
	Nikkei			
	FIS MarketMap			
	Selerity			
	Trovo			
	Quick			